

ProCure21+ Standard Components Catalogue

Reducing the cost of construction
through standardisation



Reducing the costs with ProCure21+

The UK Government's plan for growth, published in 2011, highlighted the critical importance of an efficient construction industry to the UK economy.

The Government Efficiency Reform Group published the Government Construction Strategy (GCS) in 2011. This requires all Government departments and devolved bodies to reduce the cost of construction by 2015 by up to 15-20%. In response, working in collaboration with their supply chain members, the six major contractors on the ProCure21+ framework (Principal Supply Chain Partners, or PSCPs) have developed a series of repeatable room arrangements and standardised components that will collectively deliver, or even exceed, target cost savings of up to 14.1%.

Category Component Proposals

Proposals for various standard components are recommended by PSCPs on the basis of their design, performance, commercial and/or whole life benefits – designed to achieve or even exceed the GCS cost reduction target compared to the same or similar products previously incorporated on ProCure21+ schemes, whilst retaining compliance with Department of Health Health Technical Memoranda (HTMs).

In some cases, a ProCure21+ specification has been developed in collaboration with specialists and designers. These specification-led components and assemblies (currently door sets and bedhead services trunking) can be manufactured by a number of select suppliers.

Principles of Application

Refer also to Guidance Note 19 - Use of Standard Components for ProCure21+ Club members (StandardShare).

NHS clients using the ProCure21+ National Framework Agreement (NFA) are encouraged to use these standardised components and assemblies as the baseline for component specification, representing as they do, best value quality and cost. These proposals are not mandatory under the ProCure21+ NFA. Where noted in the works information, PSCPs will use these proposals for calculating the initial Guaranteed Maximum Price (GMP).



These proposals are only valid for use within the ProCure21+ NFA and will not (necessarily) be supported by the respective suppliers outside of the NFA. There are no minimum value/quantity requirements; all unit rates have been benchmarked to confirm best value; there are no volume discount/rebate structures with any of the suppliers; and there are no contractual obligations to purchase attached to these proposals.

Benefits

Proposals already in place provide the potential to save in excess of £30m from the annual ProCure21+ construction spend, with typical component level savings of 29%, coupled with extended warranties, price certainty to end of 2016, BIM models and dedicated technical support.



Compatibility matrix

Standardised components
and repeatable room designs

REPEATABLE ROOM DESIGNS

	New build	Refurbishment	Acute single bedroom	Acute 4-bed multi-bed bay	Outpatients consult/ exam room	Functional mental health bedroom	Organic mental health bedroom
Bedhead services trunking	•	•	•	•			
Ceilings, suspended	•	•	•	•	•		
Ceiling-mounted patient hoists	•	•	•	•	•		
Doorset packages, internal	•	•	•	•	•		
Fire/smoke dampers	•	•	•	•	•	•	•
Flooring, hard and soft	•	•	•	•	•	•	•
Lighting	•	•	•	•	•		
Paint	•	•	•	•	•	•	•
Privacy screens	•	•	•	•	•		
Radiant panels	•	•	•	•	•	•	•
Sanitary ware	•	•	•	•	•	•	•
Skirting heating	•	•	•	•	•	•	•

A range of technical guidance papers has also been prepared and is available from StandardShare, covering air-handling units, air-cooled chillers, pipework and partitions.

Bedhead services trunking

Cableflow International



ProCure21+ benefits

2-year warranty; quick delivery; reduction in client approval time; savings up to 25%

Contact

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Recent projects

On average, Cableflow installs bedhead services trunking for around 5,000 - 7,000 NHS beds per year

Supplier summary

Cableflow International Limited is one of the UK's leading designers and manufacturers of extruded aluminium cable management systems for use in both commercial and healthcare installations throughout the world, with many thousands of installations as reference sites completed.

The company currently provides some 80% of its output to the healthcare sector and is broadly credited within the UK as being an innovator in Bedhead Services Trunking System solutions. The company claims it is currently the fastest growing company in its sector and asserts that continued growth in sales and profits since being established in 1989 acts as a clear indicator of the market's acceptance of the products it produces. The company was awarded a Queens Award for Enterprise in the Innovation category.

The company currently holds the Chair of the British Electrical Systems Association (BESA) Technical Group for Bedhead Services Trunking Systems, whilst the current Managing Director Graeme Dell is the appointed CENELEC 'expert' for all electrotechnical issues affecting Medical Supply Units (Bedhead Services Trunking Systems) in Europe. In addition, within the UK he sits on the BSI Medical Gas Standards and cable-management committees and has contributed significantly to the updating of of the Department of Health's Health Technical Memorandum 02-01, BS7671 Guidance Note 7 and CIBSE LG2. In recognition of its expertise in the medical engineering sector, the company is represented on numerous UK technical mirror groups for cable-management, medical supply units, electrical and medical gas pipeline systems, as well as being a recognised deliverer of CPD for the Chartered Institute of Services Engineers on bedhead services trunking systems and healthcare lighting.

The company is structured into various operating departments at its manufacturing bases in Buckinghamshire, which contributes significantly to the continued increases in its multi-million pound turnover.

The company develops, manufactures, supplies, and in many cases installs, a comprehensive range of cable-management trunking systems, all of which are owned exclusively by the company, so providing a total turnkey package. At current commodity rates this relates to an output in excess of 500,000 linear metres of aluminium extrusions per annum, which Cableflow claims makes it the largest supplier in terms of volume of bedhead services trunking systems within the UK. The company continues to supply systems to many of the leading nurse call system manufacturers throughout the world.

Cableflow is working towards becoming BIM enabled, and is committed to conducting its site activities in a manner that safeguards the environment. These activities include the handling, storage, packaging and despatch of materials, disposal of waste products and work processes involved in carrying out these operations in an approved manner. Company policy complies with the requirements of the Environmental Protection Act 1990 (as amended).

Bedhead services trunking

Static Systems Group



ProCure21+ benefits

2-year warranty; quick delivery; reduction in client approval time; savings up to 25%

Contact

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Recent projects

Musgrove Park Hospital – Ward block redevelopment
Cramlington ECC
Queen Elizabeth Hospital, Gateshead
Princess Royal Hospital, Telford
Bristol Royal Infirmary

Supplier summary

Static Systems Group is a market leader to the UK market in the supply of bedhead trunking and nurse call systems. Established 50 years ago and with an extensive client base throughout the NHS and private sector acute market, the company is able to undertake projects from simple ward upgrades through to major new-build developments.

A continuous programme of product development and self improvement ensures the company remains at the forefront of industry innovation and service excellence. Static Systems works closely in partnership with its clients to ensure understanding of client requirements and delivery of solutions that meet their expectations.

A core focus is systems engineering, supported by design and manufacture, installation, commissioning and project management. Post-contract, the company's strategically located service and maintenance teams are able to provide support as required.

Facilities at the company's head offices and manufacturing plant in the Midlands include a fully equipped four-bed bay and single-bed ward to allow clients to review and evaluate equipment in a 'live' environment. In addition, manufacturing facilities include a purpose-designed facility for pre-assembly of bedhead trunking units, allowing materials to be marshalled, assembled, wired, pre-gassed and fully tested before shipping to site.

The company encourages client teams to visit its facilities and regularly hosts and conducts project workshops with client teams, design and construct specialists and allied product/systems suppliers. In addition, the company can provide CPD-accredited seminars to update and inform on current standards and practices.

Turnover: £18m



Bedhead services trunking

Wandsworth Healthcare



ProCure21+ benefits 2-year warranty; quick delivery; reduction in client approval time; savings up to 25%

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Recent projects **QMC, Nottingham** – Paediatric/Oncology department
Walton Centre, Liverpool – The Sid Watkins Building
St George's Hospital, Tooting – Lanesborough Wing
Leighton Hospital – Ward refurbishment
Scarborough Hospital – Maple Ward

Supplier summary Founded in 1904, The Wandsworth Group is one of the longest-standing at the forefront of innovation and technology for the built environment and has over 50 years' experience in the healthcare sector. This is represented in a range of systems that can be tailored to meet specific requirements.

R&D investment is centred on future innovations to improve efficiency, enable wider integration and bring down costs so healthcare providers can deliver a cheaper and better patient experience.

The company's range of solutions includes:

- IPiN Nurse Call
- IPiN Mobile
- Bedhead services, containment and trunking solutions
- Wireless Nurse Call
- Disabled refuge systems
- Disabled call systems

All products comply with the latest relevant standards, regulations or guidelines, including meeting the requirements detailed within the Department of Health's latest Healthcare Technical Memoranda (HTM).

Turnover: £10m



Ceilings, suspended

Rockfon UK



ProCure21+ benefits

30-year system warranty; fixed price system held until the end of 2015 with guaranteed maximum increase for 2016; savings up to 26%

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Recent projects

North Staffordshire Hospital
Telford Hospital
Northwick Park Hospital
St Mark's Harrow
Chesterfield Royal Infirmary

Supplier summary

- MediCare Standard in 600x600 or 1200x600 A-Edge modules to simplify client needs and offer a one-product solution to the majority of ProCure21+ needs.
- When purchased through the ProCure21+ offer, Rockfon suspended ceiling systems (grid and tile) are covered by the company's 30-year manufacturer's warranty.
- Rockfon MediCare gives peace-of-mind performance with class A1 reaction to fire and enhances the recovery process with class-A sound absorption.
- Rockfon FasTrac grid offered at no extra cost for material supply per 1m against standard grid pricing offer.
- The Rockfon team aims to support customer needs. Clients should contact the company to be directed to a local Rockfon expert to provide technical, design and installation guidance. The same team will look to value engineer the company's offer to the client to ensure genuine best value for a project.
- Rockfon MediCare gives peace of mind with full HTM compliance in class 2-5. Clients can utilise the even higher performing Medicare Plus, Air or Block products in order to meet the stringent needs of class 1 where this is required.



Turnover: £18.5m (UK)

Ceiling-mounted patient hoists

ARJOHUNTLEIGH

ArjoHuntleigh (Getinge Group)

ProCure21+ benefits

Savings up to 25%, fixed until the end of December 2016; BIM models; fixed installation rates across mainland England; no minimum order quantity

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Supplier summary

ArjoHuntleigh is a world leader in the supply of patient handling, hygiene and disinfection systems for use in healthcare facilities. Our products and solutions reduce unnecessary costs by preventing adverse events that impact on patients and caregivers. ArjoHuntleigh UK employs nearly 800 people and has a turnover of £100m.

Our head office is in Houghton Regis where we have a state-of-the-art showroom and conference suite. The multi-functional showroom space can be adapted to meet the needs of individual projects. These facilities are free to be used by ProCure21+ partners. ProCure21+ has already made use of these facilities by creating the repeatable room designs for the multi-bed bay and single bedrooms, testing the available space for compatibility with patient handling and transfers.

ArjoHuntleigh is committed to supporting ProCure 21+ and working in partnership to achieve the financial and quality goals of this project.

KEY POINTS

- Project design team ensures full technical and product support for the duration of the project
- Maxi Sky offers the widest choice of cassettes and spreader bars to suit client needs
- Product training is free for the life of the product
- Safe Working Load of Maxi Sky 2 is 272kg (43 stone) and of the Maxi Sky 440 is 200kg (31 stone)

Turnover: £100m (UK)



Doorset packages, internal

Arnold Laver

ProCure21+ benefits 5 year warranty, fixed price to end 2015, savings of up to 6%

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Recent projects **Mansfield Mental Health Unit**
Hallamshire Hospital
Upperhighwood Hospital

Supplier summary Operating out of three production units, Arnold Laver can provide a comprehensive range of doorsets, door kits, serviced doors and ancillary components. With over 90 years' experience in the timber trade, the company has integrated modern purchasing techniques with a robust manufacturing capability.

The company's doorset unit has the capability to manufacture circa 400 doorsets per week, providing doors pre-hung in frames with either Certifier or TRADA Q mark certification. Doorsets can also include an ironmongery package. The company's Manchester facility provides a back-up frame factory, and the Leeds facility with state-of-the-art door servicing.

Arnold Laver is also aligned with some of the biggest manufacturers of door leaves. The company is Vicaima's leading distributor in the UK, and this relationship continues to grow into new product developments yet to be seen in the UK construction industry. Also working with leading softwood, hardwood and MDF importers to ensure a good quality of timber and full certification to both FSC and PEFC if available.

The company currently supplies eight of the top 10 construction companies in the UK with material, and has preferred supplier agreements with all of them. To service their requirements, the company also manufactures specialist doors at its Leeds facility. Incorporating modern CNCs, edge-banding technology and a full design service, the company can manufacture around 300 doors per week to bespoke designs and patterns including veneer, laminates, scratch-resistant surfaces and encapsulated doors. These are manufactured to FD30 and FD60, with FD90 and FD120 available to special order.

The Leeds facility also provides a full range of glazed doors, around 300 per week, with the capability to extend working hours to accommodate peak periods of supply. This also gives the company a disaster recovery plan in-house, and the company says it is always looking into new supply routes to ensure a robust supply chain to support our doors and joinery operation.

Turnover: £100m (£14m in joinery)



Doorset packages, internal

Datim Supplies



ProCure21+ benefits

15-year warranty for combined doorset and ironmongery; fixed price to end 2015; savings up to 6%

Contact

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Recent projects

Huddersfield Royal Infirmary
Victoria Hospital, Scotland
Kettering General Hospital
Papworth Hospital
Avon and Whitshire Mental Health Trust

Supplier summary

Datim is a strong, family-run business in its third generation of ownership. The company has been supplying the construction industry for over 40 years, giving the industry a in-depth knowledge of the products and services offered by the company.

Door manufacturing and ironmongery stockholding are all under one roof, giving excellent, closely linked management of both products.

Datim has its own in-house estimating and scheduling staff, using the latest state-of-the-art software combining doors and ironmongery in one quote, giving the client peace of mind that all aspects are covered. This results in all current standards and fire requirements and opening forces, and clear opening widths are adhered to.

Site visits with clients and architects are undertaken from early stages to ensure the best-suited products are proposed. Datim also provides detailed sample mini-doorsets and ironmongery boards bespoke to each project.

Datim's healthcare range of doorsets include anything from PVC encapsulated from the Enclusa range, steel frame with timber doors from the Combi range to standard HPL laminate or veneered doors with hardwood or softwood frames from our Centro range. Datim also offers doorsets with integrated finger protection using the Alumax from Safehinge. Datim works with many other recognised brands from leading approved manufactures to ensure the company produces a fully compliant and spec-approved doorset to meet the individual needs of the client.

Turnover: £6m



Doorset packages, internal

David Smith St Ives Limited



ProCure21+ benefits 10-year warranty; fixed price to end 2015; savings of up to 6%

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Recent projects **Addenbrookes Hospital, Cambridge** – Laboratory of Molecular Biology, various new buildings and ward refurbishments
Worthing Hospital, Sussex – various new buildings and ward refurbishments
St Mary's Healthcare Centre, Portsmouth
Castle Hill Hospital – Queens Centre of Oncology, Hull
Evelina Children's Hospital, Westminster

Supplier summary David Smith St Ives Ltd is a leading UK manufacturer of high performance timber-based doorsets, including the supply of ironmongery and screens as part of a fully compliant package. Established over 50 years ago, the company remains a family-owned, family-managed business that prides itself on its ability to expand and develop its product range utilising modern production techniques while upholding traditional values and quality throughout the doorset product range.

Past experience has seen David Smith St Ives Ltd supply doorsets packages to a wide variety of NHS healthcare buildings from local health centres to general hospitals and high-level secure mental health facilities. All project types required a differing level of performance and design functionality.

The company offers a comprehensive range of standardised doorsets to the healthcare market that are evaluated to suit each building's requirements, budget, and standard design specification. All doorset configurations are designed and standardised to meet the following criteria: Fire and Smoke Control, Acoustic Sound Reduction, Durability, Security, Anti-Microbial Protection, and Radiation Shielding.

The doorset range comes in a comprehensive range of finishes to meet the specific demands of each NHS building. The finishes can vary from Timber Veneer, Antibacterial, High Pressure Laminate, Paint, PVC, or Metallic.

Ultimately, the route of standardised doorset products will ensure that a fully compliant product will be supplied to the NHS. There will also be the added benefit of cost reduction through design continuity and standardisation.

Turnover: £11m



Doorset packages, internal

Leaderflush Shapland Laidlaw



ProCure21+ benefits

10-year warranty on fully integrated performance doorsets, fixed price to end 2015, and savings of up to 6

Contact

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Recent projects

Southmead Hospital
Scottish Southern General Hospital
Alder Hey Hospital
New Children's Hospital, Perth, Australia
New Cross Hospital

Supplier summary

As a single source supplier of performance doorsets and architectural ironmongery, the company can satisfy diverse customer needs, allowing clients to benefit from its extensive manufacturing capability, technical expertise and innovative product solutions while selecting complementary products and systems from one partner.

As a result of extensive research with its customers across the industry, the company has brought two brands together – Leaderflush Shapland and Laidlaw Ironmongery – to deliver one solution. The company has a clear strategic plan to deliver efficiencies across the business so it can ensure better service and a spectrum of products to suit all sectors, applications and project types. Its plan includes substantial investment in manufacturing and process. Its aim is to deliver ultimate reliability.

Clients can depend on the company to provide outstanding service and support. The company fully understands that its performance translates to client performance so, throughout the entire life cycle of the client's project – from design through to installation – the company shares its knowledge and expertise, effectively managing a client's project and consistently adding value.

In addition to regular performance-testing by UKAS-accredited independent bodies, the company's own in-house test facility allows continuous product development, quality assurance checks and special product tests for customers. It includes a full-size furnace and cyclic testing rigs, as well as equipment for assessing mechanical properties and security performance.

Leaderflush Shapland Laidlaw claims it can provide "the most comprehensive performance data available anywhere in the market – ultimate reliability."

Turnover: £60m (LIG Group as a whole: £120m)



Doorset packages, internal

Lloyd Worrall

ProCure21+ benefits 10-year warranty, fixed price to end 2015, savings of up to 6%

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Recent projects Lister Hospital
Peasley Cross
Aintree
Royal Hallamshire
Fairfield

Supplier summary Lloyd Worrall Group sits within Grafton plc, a major merchant business of sound financial structure operating at over £2bn turnover.

LWG can demonstrate an ability in project involvement from design stage to beyond handover. Through a dedicated performance doorset team the company has over 130 years' experience in specification, scheduling and contract management of complete doorset solutions within the health sector. The company has a manufacturing capacity of approximately 2,000 doorsets per week, with a world-class production environment producing doorsets to the highest standards, all with a minimum guarantee of 10 years. LWG is sensitive and flexible to specific client requirements, and works closely with them. The company has recently obtained specific fire certification testing to deliver a doorset to Hallamshire Hospital that replaces the Trust's long-standing uncertified hardware specification with a fully fire-certified doorset.

Through the company's UK-wide branch network, it is involved in the whole life of a building long after supply, providing a local service with repair and maintenance contractors or NHS in-house facilities management. The company's stand-alone distribution company provides all the master keying in a specialist lock assembly workshop, and the company services its own master-keyed systems, some of which are decades old.

As a solutions company, Lloyd Worrall is involved in doorsets, access control, automatics, architectural hardware, handrail and balustrade, sanitary, washroom and signage. The company has a co-ordinated communication between each discipline, allowing it to advise on all aspects. Particularly in cases where another elements may affect the integrity of the doorset, such as access control, whether the company supplies and installs or not, it can advise a chosen electrical solution provider on maintaining the fire integrity of its doorsets.

LWG is committed to BIM and has core elements for health sector doorsets within a BIM library.

LWG believes the real value of its supply will not just be at the initial supply of doorsets but in the whole life of a project, and states that it will "stand by our supply for as long as it is installed".

Turnover: £16m

Fire/Smoke Dampers

Advanced Air

ProCure21+ benefits Unique fixing frame; fixed price to end 2016; savings up to 26%

Contact Tom Gillan
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Recent projects Queen Elizabeth
Truro
Scarborough
Mid Staffordshire
Wrightington

Supplier summary Advanced Air designed the AFS Fire Smoke Damper and Fire Damper specifically for the ProCure21+ National Framework Agreement. The Damper is CE 'L'-labelled and meets BS EN 15650 in full. It is also tested to BS EN 1366-3 and can be installed in both directions.

Installation is simpler with the AFS Damper as it has a unique adjustable fixing frame and saves time on installation and fire battling.

Advanced Air has been a leading manufacturer of Fire Smoke dampers within the UK construction industry for over 39 years.

Turnover: £11m



Flooring, hard and soft

Tarkett Limited



ProCure21+ benefits

25-year soft flooring warranty; fixed prices to end 2015; capital- and revenue-focused options; and savings of up to 35% on hard flooring and 22% on soft flooring

Contact

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Recent projects

Sheffield Children's Hospital – theatre extension
Northwick Park – Emergency Department
Arnold Lodge – Rdigeway Seclusion facility
Nottingham City Hospital – Orthopaedics theatres
Leighton Hospital – theatres and critical care facilities

Supplier summary

Tarkett's flooring leadership is founded on the knowledge and experience of its people worldwide as well as partnerships with other industry and research experts. The company has spent over 130 years understanding and anticipating the priorities of its customers in their different business environments – from healthcare, education to housing, transport and industry.

Tarkett delivers integrated flooring and sports surface solutions from over 30 production sites, targeting the specific design and functional requirements of every type of interior space. The company creates safe, sustainable and inspiring flooring solutions to enhance quality of life and ensure a return on investment.

The company's teams have in-depth experience and expertise to guide customers on the flooring that is uniquely adapted to their needs, along with advice on installation and maintenance to ensure an optimal lifetime performance.

In healthcare, flooring solutions must respond to numerous demands. Health and hygiene are a clear priority, but the flooring must also provide a range of technical features and create a suitable environment where patients can heal and staff can work in comfort and ease.

Tarkett's flooring is finely tuned to the requirements of different interior environments in every location. For example, in a hospital Tarkett offers solutions for patient rooms, wetrooms, operating theatres and laboratories, cafeterias, offices, reception areas and corridors, laundry rooms, etc. And for every solution it is also possible to select flooring that responds to the environmental ambitions of each application.

Tarkett produces and sells 1.3m square metres of flooring every day.

Turnover: £43.5m (UK)



Lighting

Whitcroft Lighting

ProCure21+ benefits 5-year warranty as standard; fixed rates for the framework period to 2016; savings up to 27% on traditional fluorescent and 24% on LED luminaires

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Recent projects Gateshead QE Hospital
The Walton Centre, Liverpool
Nottingham University Neutropaedic Hospital
Telford and Shrewsbury Maternity
Soss Moss MHU Hospital
Hillingdon Hospital

Supplier summary Whitcroft Lighting has been pioneering low-energy lighting solutions to the healthcare sector for over 30 years and is proud to be associated with some of the most prestigious healthcare capital projects in recent years.

The company is a UK lighting manufacturer based in Ashton-under-Lyne with customer centres in both London and Glasgow for national coverage to support its frameworks and partnerships.

For Procure21+ the company delivers and provides a range of standard components that can be utilised across all types of healthcare facilities. Designs are timeless, offering the client a high-quality installation whilst enjoying considerable savings.

The company claims its clients are not only benefiting from capital savings financially but are rewarded with long-term energy saving benefits and reduced maintenance. Long-term, therefore, overall combined savings are dramatically increased.

The company's aim is to provide standardised products and solutions that optimise key design criteria for new and refurbished healthcare facilities including patient experience, infection control, energy and sustainability and overall compliance with standards/HTMs/HBNs/LG2.

- Dedicated design support to ensure efficient and optimised design layouts
- In-house R& D, manufacture
- LCC models for all products

Turnover: £72m



Paint

ICI Paints Akzonobel



**ProCure21+
benefits**

Fixed net prices until December 2016; savings up to 30% over typical market prices

Contact

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**Supplier
summary**

Akzonobel is one of the world's largest decorative paint businesses, operating in over 80 countries across the globe. The company is a market leader in sustainability and claims to be No1 in the Materials sector on the Dow Jones Sustainability World Indexes (DJSI), having been 1st or 2nd for the past 7 years.

Akzonobel is a member of the UK Green Council, and its products are BREEAM compliant; the Energy Efficiency Scheme; ISO 14001 Certified; BIM compliant; British Coatings Federation. Akzonobel has all three Carbon Trust standards.

There are EPDs for key products (Environmental Product Declarations)

Dulux and Armstead brands are readily available nationally via network of 182 Dulux Decorating Centres, with same day or next day delivery. Colour Design Studio for tailor-made colour schemes. Free can recycling on all sites. Priority order line with dedicated staff. National specifying salesforce for technical support.

Turnover: £600m (UK)

Paint

PPG Architectural Coatings – Johnstone's Paints



PPG Industries

Bringing innovation to the surface.™



PAINT TO BE PROUD OF

ProCure21+ benefits

Fixed net prices until December 2016; savings up to 30% over typical market prices

Contact

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Recent projects

Southmead Hospital
St James University Hospital
Royal Oldham Hospital
Nottingham City Hospital
Leeds General Infirmary

Supplier summary

PPG is home to two large brands: Johnstone's and Leyland, which have been at the forefront of paint manufacture for over a century. The Johnstone's brand offers both core products and innovating performance products needed to deliver best value within the demanding healthcare sector. Johnstone's products have abilities to combat chemical and bacterial attack and heavy traffic, and will stand up to repeated washing and scrubbing.

The Johnstone's brand provides best fit, low maintenance, high performance solutions which can prolong maintenance painting and cyclical redecoration programmes whilst reducing whole life costs. Constant evaluation and monitoring ensures that the Johnstone's range of products and services continues to be the benchmark for the UK paint industry.

PPG has 192 Johnstone's Decorating Centres holding stock of all Johnstone's products and sundries to provide a free next-day delivery service.

The company's PPG "Extra" Service can guarantee high levels of support and improved service to all Procure21+ projects. The PPG Extra team is a key part of the company's business providing contractors, customers and specifiers with expert help and advice on all aspects of decoration.

PPG has long been committed to protecting the environment as demonstrated with the Ecological Solutions range. The range comprises 14 products, which have had their environmental credentials independently tested and verified to achieve the coveted EU Ecolabel Accreditation. These products maintain the same high quality and performance at no additional cost so clients can rest assured they are helping the environment, and with principled pricing.

Turnover: £200m



Privacy screens

Silentia UK



ProCure21+ benefits

2-year warranty; fixed prices to December 2016; savings up to 20%

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Recent projects

Golden Jubilee Hospital, Glasgow – single rooms
Princess of Wales Hospital, Bridgend – A&E unit; dermatology
University College Hospital London – A&E unit; MacMillan Cancer Centre
Southmead, Bristol – Renal Unit, Day Case Surgery Unit, Chemotherapy; Critical Care Unit
St Thomas', London – Neo-natal unit

Supplier summary

Silentia Screens are a patented screening system designed to make work easier in hospitals and other care situations, for the benefit of patients and staff. The company manages every aspect of production, from conception right through to delivery, which ensures high quality and makes it easy to meet the wishes of its customers.

Silentia screens are designed to give privacy and dignity in various healthcare settings. Restricting sight of the patient, particularly during consultations, and segregating genders within the ward, maintains patient dignity. Reducing the transfer of sound from behind the screen also increases patient privacy.

Hospital curtains can become contaminated from the day or hour they are put into a ward; while Silentia screens can be treated like any other hard surface in the ward, included in the daily cleaning schedule of a ward and, as such, reduce operating costs and occurrence of healthcare-acquired infections.

Silentia screens satisfy a variety of needs. They can be installed without getting in the way of ceiling hoists or other equipment; they are always on hand and they allow daylight to flood in.

Simplicity is another benefit, as underlined by the three features:

- EasyClean™ with hard, wipeable surfaces;
- EasyReturn™ with patented hinges for easy handling;
- EasyClick™ making it versatile for use across departments.

Silentia screens fit well into most care environments, with their clever design and wide range of panel finishes, colours, heights, lengths and mounting options.

Turnover: £0.5m (UK)



Radiant panels

Sabiana and Pipe Center



ProCure21+ benefits 3-year fixed term pricing to December 2016; solus supply agreement with protected rates only available via Pipe Center; savings up to 28%

Contact

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PIPE CENTER
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Supplier summary

Founded in 1929 in Italy, Sabiana is a third-generation family-owned business founded on the following core principles:

- Excellence through innovation
- Respect for customers, suppliers and employees
- Care for the environment
- Trust, flexibility and integrity in its relationships

Three factory locations with over 50,000m² manufacturing and development

In excess of 300,000 radiant panel installations with over 10 million m² sold since the mid 1970s.

Pipe Center is a leading UK supplier of heating and related products to the mechanical services and industrial markets. Pipe Center is recognised for extensive product choice and outstanding customer service. The company's aim is to deliver the best product, the most competitive prices and support great product solutions.

Sanitary ware

Armitage Shanks and Pipe Center



ProCure21+ benefits

Warranty from lifetime to two years, depending on product; fixed price until December 2016 via Pipe Center only; savings up to 40% on primary and acute and 25% on mental health

Contact

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Recent projects

Scarborough Hospital – Maple Ward
North Staffs Hospital – Lyme Building
Wrightington Hospital – Theatre/Admissions
Leighton Hospital – Treatment Centre
Royal Cornwall Hospital – Endoscopy Unit

Supplier summary

Armitage Shanks is one of the strongest UK brands in commercial bathroom, sanitary ware and washroom installations. Commercial durability is a given but the company's products are also designed with performance and legislative demands in mind. Armitage Shanks has worked closely with Government agencies to generate the functional requirements of sanitary ware within the healthcare sector.

Over many years Armitage Shanks has designed and refined products specific to the healthcare market, most notably the Contour range, a stylish product that has excellent hygiene properties due to its smooth organic shape and functionality.

Pipe Center is a leading UK supplier of sanitary ware, heating, pipes and related products to the mechanical services and industrial markets. Pipe Center is recognised for extensive product choice and outstanding customer service. Its aim is to deliver the best product, the most competitive prices and support great product solutions.

KEY BENEFITS TO PROCURE21+

- 3-year fixed term pricing until December 2016
- New product initiatives
- Armitage solus supply agreement with protected rates – only available via Pipe Center
- Dedicated project team
- Single point of contact
- National distribution via our network
- All products have BIM drawings
- Flexible to the client's needs
- Room Selector Matrix available for acute and mental health products



Skirting heating

The DiscreteHeat Co Ltd



ProCure21+ benefits 10 year warranty on wet parts, fixed price to October 2016, and savings of up to 40%

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Recent projects **HB Villages Assisted Living** – 20 x 16 apartments
Cowan Court Assisted Livings – 35 apartments
Iris Murdoch Dementia Services Development Centre, Stirling
Hertfordshire NHS Queensway Health Centre
North Tees NHS A&E department

Supplier summary The EasyClean radiant skirting heating system provides the heating in a robust and hygienically sealed skirting trim, designed to provide a cost-effective, highly safe, secure and simple-to-clean alternative to radiators, underfloor heating, and overhead radiant panels. The system is simple and cost-effective to install in both new-build and refurbishment projects as it is not embedded in the floor nor suspended from the ceiling, and takes up no useable wall space. Construction times and costs can be reduced as there are no periods when sections of a new build are inaccessible due to curing of screeds, etc.

It produces an even and comfortable heat indistinguishable from UFH, but is much more responsive and controllable, and provides no ingress points for liquids or detritus to accumulate, thus helping to combat the spread of infections such as C.Difficile and MRSA.

Issues such as overheating and underheating are eliminated, and there are no risks to staff of 'tired leg' syndrome, synonymous with standing on heated floors for many hours.

Cleaning is achieved in a matter of seconds with a simple wipe-down when mopping the floors – no deep clean teams, no special tools or equipment and no cordoning off areas. Being 'above ground', it is unaffected by the choice of floor construction and covering, and simple to amend or repair. The system is designed to be naturally anti-ligature, and has been fitted in areas where challenging behaviour and self-harm have to be considered as a considerable risk.

More than 1,000 rooms and apartments are scheduled to have EasyClean installed in 2015.

Turnover: £2m



Index of suppliers and components

Advanced Air	14
Arjo Huntleigh (Getinge Group)	8
Armitage Shanks and Pipe Center	21
Arnold Laver	9
Bedhead services trunking	4-6
Cableflow International	4
Ceilings, suspended	7
Ceiling-mounted patient hoists.	8
Datim Supplies	10
David Smith St Ives Limited	11
DiscreteHeat Co Ltd, The.	22
Doorset packages, internal	9-13
Fire/smoke dampers	14
Flooring	15
ICI Paints Akzonobel	17
Lighting	16
Leaderflush Shapland Laidlaw	12
Lloyd Worrall.	13
Paint	17-18
Pipe Center and Armitage Shanks	21
Pipe Center and Sabiana	20
PPG Architectural Coatings – Johnstone’s Paints	18
Privacy screens.	19
Radiant panels	20
Rockfon UK	7
Sabiana and Pipe Center	20
Sanitary ware.	21
Silentia UK	19
Skirting heating	22
Static Systems Group.	5
Tarkett Limited	15
Wandsworth Healthcare	6
Whitecroft Lighting	16



Department
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Balfour Beatty

GallifordTry

IHP

Interserve

KIER

WILLMOTT DIXON